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Area business notes

GAR of Danbury taps world r

By Bob Chuvala
News-Times staff

GAR Electroforming of Danbury has begun a world-wide sales effort promoting one of its pioneering products.

Eugene Castellano, general manager of the local division of MITE Corp., said the firm has begun sending 200 letters to American manufacturers of machine tools and about 100 letters to manufacturers in Germany, England, France, Italy, Switzerland, Japan and Formosa.

"We anticipate continuing at least three more years with followup and pursuit," Castellano said.

The product, the micro-finish comparator, is an electroformed measuring instrument that allows calibration checks by operators of metalworking machinery. Castellano envisions the comparators being placed on machinery before they are shipped out by the manufacturer.

One firm, the L. T. Pulsation Co., has already agreed to buy and place the comparator on each electrical discharge machine (EDM) it produces, Castellano said.

The comparators are one of several electroformed devices produced at the 12-year-old plant on Augusta Drive in Commerce Park. The firm employs 30 persons on two shifts.

Electroforming is a fabricating method not dissimilar to electroplating. Electroplating, however, is used to coat a surface with a metal to prevent corrosion or decoration.

Electroforming, or electro-engineering as Castellano prefers to call the process, actually fabricates a

component out of pure nickel or copper around a mold, which is then removed.

The process, like electroplating, uses electrical charges in liquid metal baths to coat the metal around the mold.

At the same time the firm is trying to create a market for its electroformed comparators. Castellano is busy giving technical seminars around the country to educate industry about the method, which he says is not widely known.

Danbury leads county

Newtown and Danbury led Fairfield County's 23 communities in industrial construction during 1973, according to the latest issue of Fairfield County Economy published by Union Trust Co.

Newtown led the county in the number of plants planned, under construction or completed last year with six projects adding warehouse and manufacturing capacity totaling 460,000 square feet and valued at almost \$5 million.

Danbury was second with eight projects amounting to 258,300 square feet at a cost of \$4.7 million.

Hartford County led the state in 1973, however, with 60 projects totaling 3.8 million square feet of space and costing about \$50 million. Second was New

Haven County and third was Fairfield County.

Other Fairfield County towns reporting 1973 plant construction were Redding with \$815,000 and Brookfield and Bethel with unspecified amounts.

The publication also said relocation of New York City businesses to Fairfield County continued last year, with Danbury picking up three corporate headquarters or executive office locations and Newtown gaining one.

Branson cited

The Branson Sonic Power Co. of Danbury is one of 100 national and international firms cited by Industrial Research magazine of Chicago for developing technological advances during the past year.

The company's ultrasonic metal welder model 1200, which uses ultrasonic sound rather than electricity or acetylene gas to weld materials of widely differing heat capacities, was chosen by the trade magazine for offering "better performance than previously possible for roughly half the price of comparable equipment."

The welder is on display at a month-long exhibit of the 100 products in Chicago.

The magazine also cited Perkin-Elmer Corp. of Norwalk for its Micalign Model 100, an advanced

electromechanical design for solid state circuitry manufacture.

Ancell presents award

Nathan S. Ancell, board chairman of Ethan Allen in Danbury, has presented Stanley P. Strauss of South Orange, N.J., with the Distinguished Award of the Rabbinical College of America.

Gardening topic

Edward Kruelski, landscape gardener, will be at a coffee hour tomorrow from 10 a.m. to noon at the William Pitt Agency office in Ridgefield's Yankee Ridge Shopping Center to discuss fall maintenance of lawns and shrubs. The coffee-time public lecture is one of a series the agency will sponsor monthly.

Bank names Benson

Michael J. Benson of Brewster, N.Y., has been named a trust officer in the personal trust administration division at Bankers Trust Co. in New York City.

Benson joined the bank in 1968 and was named an assistant trust officer three years later. He is a graduate of Rutgers University and is studying at Adelphi University for a master's degree in business administration.



News-Times-Golusko

Scary faces

Lots of goblins don't bother Maria Lopes' sleep at night. She's used to seeing them all day as she paints their faces on the assembly line at the Topstone Rubber Co. of Danbury, the nation's largest manufacturer of Halloween novelties.

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A warm welcome to Burroughs

We are sure Burroughs will be as warmly welcome in the east side industrial area as were such other nationally known firms as Sherwin-Williams, Pitney Bowes, Anchor Hocking (which was the former U.S. Steel's chemical division plastic plant), Eagle Pencil and Groler. Danbury was once famous for only the hats its factories produced. Now the community's name is carried nationwide on the literature of companies which have corporate headquarters here and on a variety of widely-used products. Burroughs, in our view, adds to a distinguished group of nationally known firms.

Burroughs Corporation, the office machine-computer concern which ranks among the nation's 150 largest companies, will soon have its name on a Danbury operation. Graphic Sciences, Inc., which began small in a Commerce Park location five years ago and has successfully developed a line of telecopiers and other information transmittal equipment, will be merged into Burroughs under an agreement approved by directors of both corporations. Graphic Sciences has been expanding its operations and by next month will be occupying 83,000 square feet of space at Commerce Park.